

THE CIO JOURNEY

By Cordatius

/kor'day:.tius/

WHY CORDATIUS?

Experts

Focused

Connected

Practical

30% 30% of Tech projects fail

100% Of all our clients are referenceable

Alone



With Cordatius



WHO SPECIALIZES IN SOLVING THIS PROBLEM?

TOTAL ELAPSED TIME: 12-18 MONTHS – 2x faster than alone



Welcome

Analyse

- › What do you think you need?
- › What do you really need?
- › Who will lead the project internally?
- › Have a deep catalogue of functionalities

Select

- › Is this the best fit for us?
- › Is their offering real?
- › Did we pick the right vendor?
- › Are we getting a good deal?
- › What's a PoC?

Implement

- › We don't even know when the new delivery date is
- › They said 6 months. It is now 12.
- › I don't have time for them to learn on the job

User acceptance

- › Was the project a success?
- › I don't know. Let's not talk about it.

Plan

- › Analyze current state
- › Data, from "Inception to consumption"
- › Perform gap analysis
- › Compare best practices
- › Determine strategic fit
- › Create a blueprint for future state

Understand

- › Formal or informal process?
- › Collaborate with procurement
- › Do you have an RFP library?
- › Can you perform in-depth comparison?

Document

- › Are interactions recorded?
- › Is your decision defensible?

Communicate

- › The biggest issue is communication between vendor and client

Deliver

- › How late will they be?
- › Did they give us their 'A' team?
- › Do they understand our plan?

› With Cordatius

- › Deliver an Exact solution
- › "Single source of Truth" for all data
- › "Central Analytics" for all assets
- › Streamlined data collection & normalization
- › Be among the TOP DECILE of peers
- › 66% faster manager selection
- › Make WFH easier
- › Retain your corporate memory
- › Lower key-man risk
- › Focus on your alpha
- › Happier Staff
- › Better, Cheaper, Faster

Typical ROI
11-15%

Efficiency gains
15-40%

Tech budget increase

7-15%

Average Project length

<24 Months



Things you don't have time nor expertise for

- › Staff time away from alpha
- › Dedicated staff
- › Exact functional needs
- › Comparative vendor knowledge
- › Best pricing
- › Project management
- › Endless implementations
- › Finish with an approximate solution

CALL TO ACTION:
ASK QUESTIONS

Contact Us:
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Cordatius
CUTTING EDGE PRACTICALITY